

Be a part of the team at Orion Wholesale! As a distributor of firearms, ammo, and other shooting sports accessories, we work directly with retail stores and other distributors to supply their needs within an ever-growing market. We're looking for Sales Executives to handle general inquiries from both established & potential customers and be proactive in generating sales leads, gaining new clients, and maintaining relationships to ensure satisfaction and future business.

Our goal is to create successful, self-driven & zealous sales executives. We will teach you the skills to be successful. Firearm knowledge is not necessary but is welcomed. As our company expands, we're looking for people who want to be top performers both in distribution and customer service as well. Our office is fast-paced and exciting, and we welcome anyone willing to put in the work!

The Successful Inside Sales Executive Will . . .

- Answer inbound calls from potential customers requesting information
- Actively make outbound cold calls to generate new business
- Generate and close sales leads
- Answer inbound calls from existing customers
- Complete other duties as assigned
- Learn our CRM and other computer programs quickly
- Be energetic, aggressive, and willing to work hard to build a clientele base
- Be willing to hit quotas and key performance indicators every day
- Keep up to date with new products and market trends

We Offer...

- Competitive pay with a commission-based earnings potential & bonuses
- Comprehensive benefits package including medical, dental, vision & life insurance
- 401(k) plan with company match
- Paid vacation, holidays, and sick leave
- Employee discount

Job Type: Full-time M-F 9-5:30

Must pass a background check & drug screen. Veterans strongly encouraged to apply!